



TOPPP™
Business Solutions

Copy | Print | Scan | Fax

Managed Print Services

IT Services | Cloud Solutions

Document Management

Production Printing Systems

Voice | Text | Speech

Core Measures | Coding

**Are printing costs hurting your
BOTTOM LINE?**

Topp Business Solutions' Managed Print Services (MPS) is an innovative print management system that will allow you to manage, service and supply your printers, allowing your organization to gain control, increase efficiencies and manage costs. And most importantly, it allows you to focus on your core business operations...all starting with a free analysis.

Here's a look at what putting just ONE printer on MPS can save:

Without MPS



**HP LaserJet 4250 B/W Laser Printer
Average Volume - 3,000**

Fill Percentage	Cost per Page
5% Toner Coverage	2.37 cents
10% Toner Coverage	4.00 cents
15% Toner Coverage	5.71 cents
25% Toner Coverage	9.05 cents
35% Toner Coverage	12.39 cents

With MPS



**HP LaserJet 4250 B/W Laser Printer
Average Volume - 3,000**

Fill Percentage	Cost per Page
5% Toner Coverage	1.7 cents
10% Toner Coverage	1.7 cents
15% Toner Coverage	1.7 cents
25% Toner Coverage	1.7 cents
35% Toner Coverage	1.7 cents

On just one printer, you can save up to \$320 a month!

Topp's free analysis of your company's printer fleet will provide you with extensive detail including equipment details like Model Number, IP Address, Volume (black & white or color), Toner Yield, Cost per Copy (by page coverage) and Monthly Supply Total. Topp identifies each printer, calculates costs per device and provides an in-depth report.

This is what a FREE analysis will tell you about your company's printing.

Current Equipment Data							
Asset #	Equip Manuf	Equip Model	Equip Serial#	Equip Page Count	B/W Vol	Color Vol	Page Total
1	HP	CJL2820	CNHC773003Q	8,182	8	39	47
2	HP	CJL2820	MXBC53HOFX	37,555	104	499	603
3	HP	CJL2840	CNHC73V06J	131,245	1,220	597	1,817
4	HP	CJL3500	CNBRK13002	40,052	47	142	189
5	HP	CJL3500	CNBRC23009	76,293	981	640	1,621
6	HP	CJL3700	CNLBB32409	492,137	38	75	113

Supply Cost B/W					
Toner B/w Cst	Toner Yield	CPC Cov 5%	Actual Cov %	Actual Pg Rate	B/W Total
\$ 65.00	5,000	0.0130	5.00	0.0130	\$ 0.10
\$ 65.00	5,000	0.0130	5.00	0.0130	\$ 1.35
\$ 65.00	5,000	0.0130	5.00	0.0130	\$ 15.86
\$ 65.00	6,000	0.0233	5.00	0.0233	\$ 1.10
\$ 65.00	6,000	0.0233	5.00	0.0233	\$ 22.89
\$ 65.00	6,000	0.0233	5.00	0.0233	\$ 0.89

Supply Cost Color					
Toner Color Cst	Toner Yield	CPC Cov 5%	Actual Cov %	Actual Pg Rate	Color Total
\$ 80.00	2,000	0.0400	15.00	0.1200	\$ 4.68
\$ 80.00	2,000	0.0400	15.00	0.1200	\$ 59.88
\$ 80.00	2,000	0.0400	15.00	0.1200	\$ 71.64
\$ 140.00	4,000	0.0350	15.00	0.1050	\$ 14.91
\$ 140.00	4,000	0.0350	22.76	0.1593	\$ 101.96
\$ 140.00	4,000	0.0350	49.54	0.3468	\$ 26.01

Supply Cost Consumables			
Consumable Cst	Consumable Yield	Consumable Pg Rate	Consumable Total
\$ 158.26	5,000	0.0317	\$ 1.490
\$ 158.26	5,000	0.0317	\$ 19.090
\$ 158.26	5,000	0.0317	\$ 57.510
\$ 132.39	60,000	0.0022	\$ 0.420
\$ 132.39	60,000	0.0022	\$ 3.580
\$ 132.39	60,000	0.0022	\$ 0.025

Monthly Supply Total	Per Unit PCP	
	B/W	Color
\$ 6.27	0.0447	0.1517
\$ 80.32	0.0447	0.1517
\$ 145.01	0.0447	0.1517
\$ 16.42	0.0255	0.1072
\$ 128.43	0.0255	0.1615
\$ 27.14	0.0255	0.3490

Topp's MPS program has helped customers from a wide array of industries save 25 to 30 percent or more on printing costs. Find out what clients in education, financial, healthcare and non-profit organizations have already discovered... Topp can save you money!

MPS Key Elements

PRINT MANAGEMENT SOFTWARE

Powerful, easy-to-use and designed to monitor, report and manage printer fleets. Data Collection Software (DCS) remotely collects and stores all device diagnostics data. This allows Topp to monitor overworked or under-used devices and identify trouble spots before malfunctions occur. Secure data transfer meets compliancy standards and automates tasks to ensure safety and reliability.

INVENTORY & SERVICE MANAGEMENT

Automated inventory replacement and dispatched technical services reduces hours spent on device upkeep. Proactive maintenance extends the life of the printers and reduces downtime.

LOCAL SUPPORT - SINGLE CONTACT

Topp Business Solutions has been serving the region for over 60 years and our well-trained team is able to support your technology needs. And when you combine costs you already manage into one invoice, it provides for better oversight and control while quarterly reports keep you abreast of unnecessary costs and inefficiencies **before** they can hurt your bottom line.



Managed Print Services

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Serving you from Scranton, Allentown, Montoursville and Altoona